# STRATEGIC PARTNERSHIP BETWEEN INDIA AND JAPAN

Forging a new era of finance and economics in Asia



June 2006

## TODAY'S TOPICS

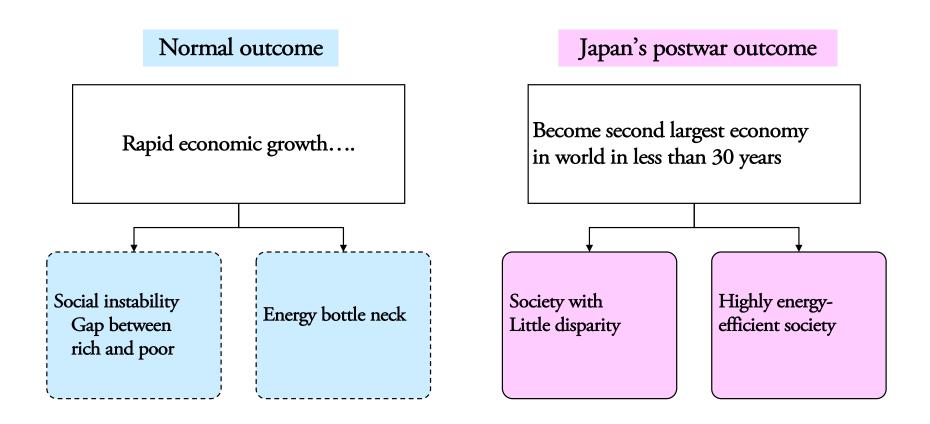
1. Japan's Experience

2. India's Opportunities

3. Proposals for Partnership

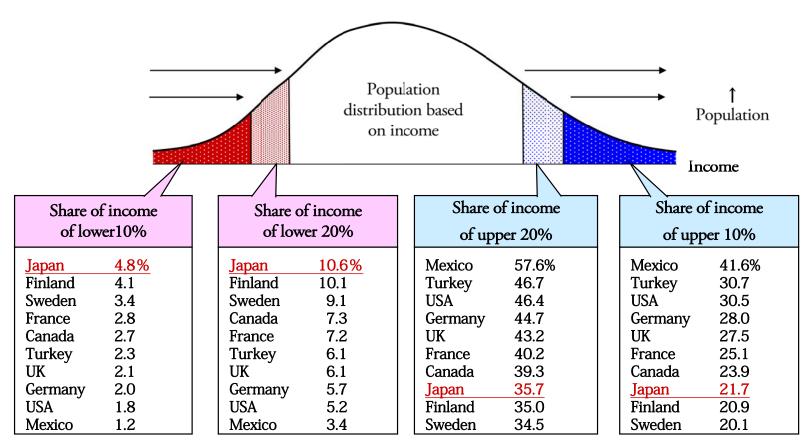
Appendix

### Economic Achievements of Postwar Japan



## Comparison of Social Disparities Within Countries

Japan's income distribution spread is the smallest of any developed country

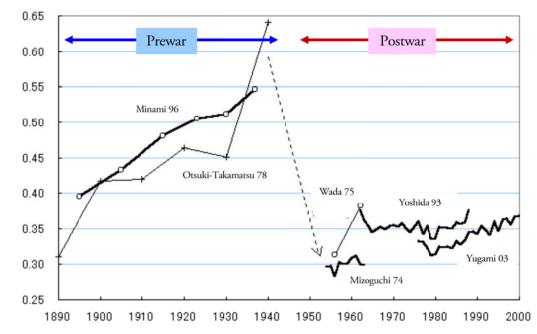


Note: Figures for the decade of the 1990s, based on documents created in 2004 by the Tax Commission Subcommittee on Fundamental Issues. Source: UN Human Development Index (2003), OECD, Employment, Labor and Social Committee (2000) Think Tank Office of Yasuyo Yamazaki

### Long-term Trend in Income Disparity in Japan

#### Income disparity shrank in postwar Japanese society

Gini coefficient



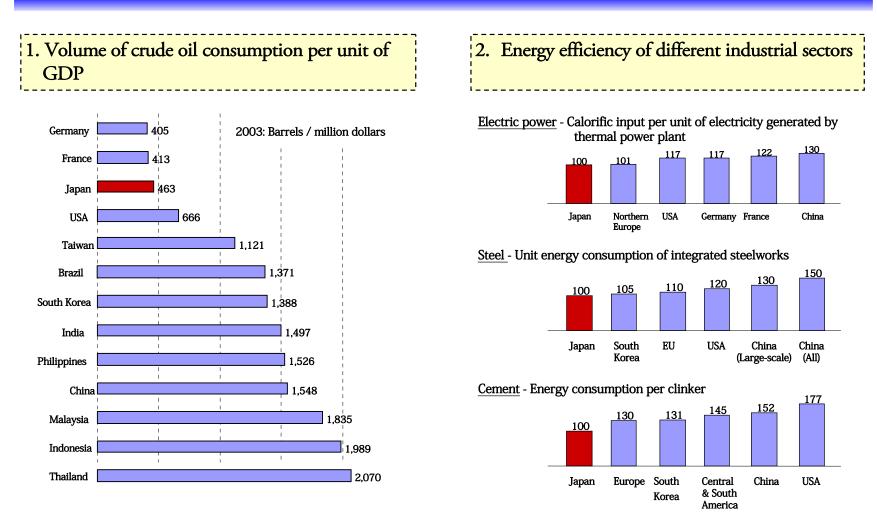
Note: Gini coefficient measures changes in pretax household incomes. The data is based as follows:

Otsuki-Takamatsu 78: Long-term economic statistics for all households. Minami 96: Households in 210 cities, towns and villages. Mizoguchi 74: Household survey of working families. Yoshida 93: Comprehensive Survey of Living Conditions data in 10 clusters. Yugami 03: Comprehensive Survey of Living Conditions data in four clusters.

Sources: Kazufumi Yugami, "How you evaluate income disparities in Japan," JIL labor policy report (2003.3)

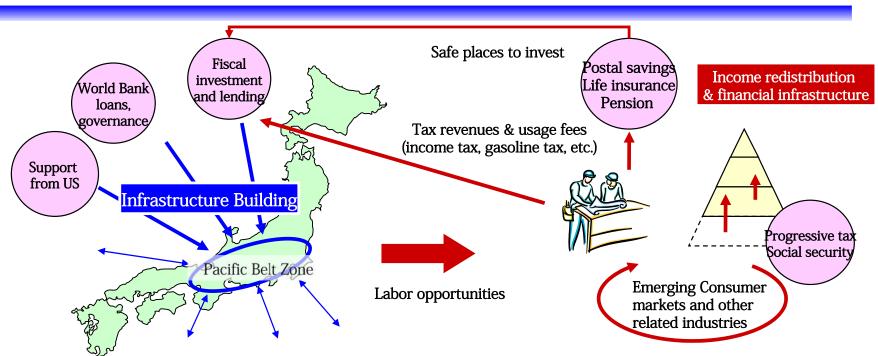
Toshiaki Tachibanaki, "Japan Economic Disparities," Iwanami Shinsho (1998) (Only used for Wada 75)

### International Comparison of Energy Efficiency



Sources: Nomura Asset Management Co. Sept. 2004 report on investment environment; BP Statistical Review; IMF statistics; Keidanren 2005

# Basic Scheme of Support Underpinning Japan's Growth



#### Infrastructure building

- Accelerate the recovery by building of bullet trains, highways and other infrastructure
- Economic expansion by added-profit trade in Pacific Belt Zone.
- Also energized domestic economy by movements of goods and people

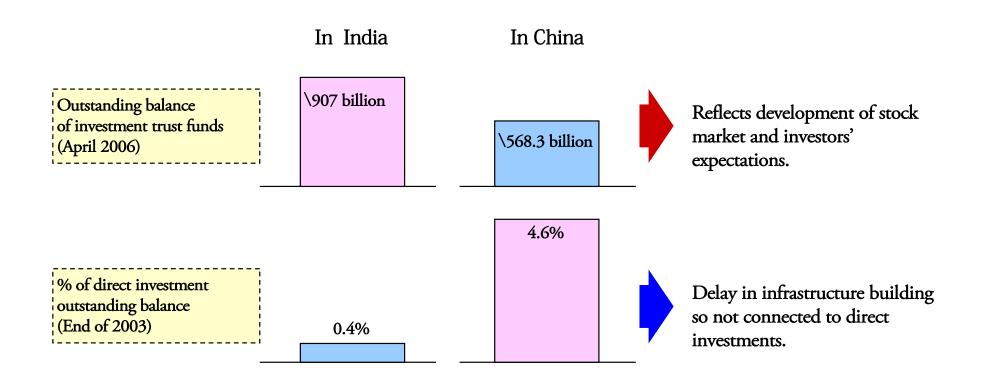
#### 2 Social infrastructure building

- At same time, built savings, pensions, healthcare and life insurance
- Personal savings could be used for next investments on infrastructure
- Redistributed income stabilized society and reduced regional disparities, and energized consumer markets

# Complementary Relationship of India and Japan

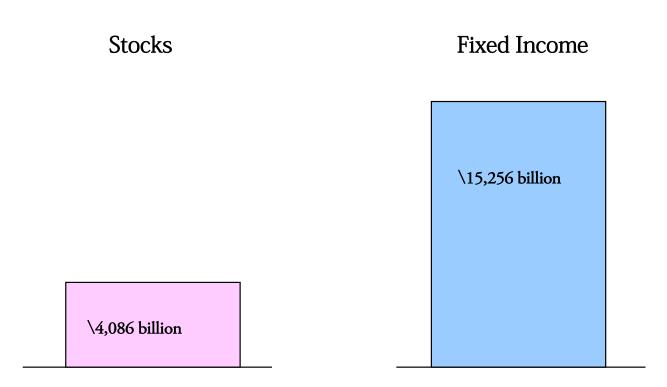
Land %	India	Japan
Land & Resources	Vast land and abundant resources	Small landmass and poor in resources
Business & Technologies	<ul> <li>Second largest number of listed firms.</li> <li>Growth in agriculture, mining, manufacturing, IT and also bio and pharmaceuticals.</li> </ul>	<ul> <li>High level manufacturing and service sectors and</li> <li>funding environment <ul> <li>as well as construction, environmental and agricultural technologies.</li> </ul> </li> </ul>
Consumer & Human Resources	<ul> <li>Abundant, high-quality labor pool.</li> <li>Rich human resources in IT sector, but</li> <li>still large number of farmers</li> <li>25% are poverty group</li> </ul>	Large consumer market and greatly experienced people On other hand, costs are high
Money & Finance	<ul> <li>Nation's financial assets are growing and pension, insurance and savings systems have room to develop.</li> <li>Huge financial need for infrastructure investments.</li> </ul>	<ul> <li>World's highest net external assets. Personal financial assets of \1,500 trillion. Developed financial market.</li> <li>Fiscal &amp; social security schemes in times of high growth.</li> </ul>

## Japan's Investments in India and China



Reference6

# Japan's Foreign Investments though Mutual funds



Source: The Investment Trusts Association

## Summary of Proposals for Japan-India Strategic Partnership

Joint development of "hard" infrastructure and investment schemes

- Invest up-front to ignite economic expansion
- Paint financial picture that makes allies of investors

#### Promote bilateral investing in private sector

- Expand opportunities to invest in Indian corporations
- Expand contributions from Japan in agricultural and environmental technologies in addition to manufacturing.

#### 3 Joint planning of social infrastructure

1

2

- The "other wheel" balancing out building of hard infrastructure
- Stable growth is essential in both economic and social terms

#### Advice on financial reform & globalization

- Anticipate needs for financial reform that will arise with economic expansion.
- Utilize Japan's experience

See appendix

### "Hard" Infrastructure and Investment Scheme

The two countries cooperate to build "hard" infrastructure like rail, airports, harbors, and roads and infrastructure for transport and distribution

